

Janalent Reports Robust Growth in First Half 2011 & Selected by CRN Next-Gen 250 Innovation Award

July 25, 2011

Las Vegas, NV USA— Janalent, a leading provider of management, technology and software development solutions, today announced record performance and continued success and growth with industry leaders across a broad range of vertical markets, including Finance, Hospitality, Media & Entertainment, Healthcare, and the Public Sector.

The strong 2011 Half, concluded a successful 2010 overall for Janalent, tracking over 550% revenue growth over the prior two year period, during which the company experienced a strong uptick in sales for its Unified Communications, Virtualization, Collaboration, and Cloud solutions, thanks largely to key partnerships, strong customer relationships, and an innovative, award winning solutions approach.

Janalent was recognized by Microsoft Corporation globally the past three successive years, for providing superior technology and innovation. As Microsoft's World Wide Partner of the Year (2010 winner, 2009 winner, 2008 finalist), Janalent helps businesses achieve new levels of reliability and performance by enabling collaboration, optimizing communications, simplifying administration, and improving business mobility. "Janalent consistently delivers value to their customers," said Kirk Koenigsbauer, corporate vice president, of Microsoft Corp.'s Office Business Productivity Group. "By migrating customers from competitive offerings, Janalent delivers impressive ROI and significant savings to their customers."

"Unified communications, Collaboration, and data management, continue to be mission critical for CIOs globally," said Joe Honan, Chief Technology Officer and Vice President of Solutions for Janalent. "The ability to share information in whatever form is appropriate, whether it is traditional email and voicemail, or by instant communications and video conferencing. The ability to connect with suppliers, vendors, and customers is of paramount importance, and Janalent is excited to help organizations achieve their strategic business goals leveraging the "right" technology, every step of the way."

Janalent and strategic partner, NetApp, were also featured by Gartner Group, for their joint global solutions to provide customers with a comprehensive set of services, hardware, and software solutions for the migration or upgrade to the Microsoft infrastructure. Gary Zelman, practice director for NetApp's Application Integration group, said, "As we have learned through our numerous NetApp dynamic data center solution engagements, enterprises require a proven and repeatable manner to consume and deploy resources. Janalent's deep migration experience, their expertise across the Microsoft infrastructure platform, and their recognition as Microsoft's Worldwide Partner of the Year, help us provide a combined level of subject matter expertise that is unrivaled in the industry."

To round out H1 2011, Janalent was also honored by CRN as a Next-Gen 250 company. The CRN Next-Gen 250 is an annual listing of innovative and nimble business and technology integrators, solution providers, and resellers in North America offering solutions and services in cloud computing, mobility, unified communications, virtualization and other emerging technologies. The CRN Next-Generation 250 list is comprised of the most exciting new solution provider organizations (founded 2000-2011) bringing new and emerging implementation ideas and business models to the market.

About Janalent: Founded in 2004, Janalent is an award winning technology solutions consortium of companies, providing collaborative enterprise management, technology and software development solutions to the mid-market, enterprise and public sector. Winner of Microsoft's 2009 & 2010 Worldwide

Partner of the Year Award for Unified Communications and Messaging solutions, the women/minority business enterprise has grown from a home-based operation to an organization with an international presence in multiple cities.

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